

# METCAM

Advanced Metalworking

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## Metcam Named Finished Goods Supplier for Furniture Manufacturer Steelcase

March 23, 2012 (Alpharetta, GA) – Metcam, a fabricator of sheet metal components and assemblies for OEMs, announced today that it has certified as a finished goods supplier for Steelcase, a global office environments manufacturer. Metcam was first qualified by Steelcase in June 2011 and has successfully met all measurable performance requirements since that time.

Metcam is the only sheet metal fabricator in the Southeast to earn certified finished goods supplier status from Steelcase. The first products that Metcam is producing for Steelcase are highly cosmetic finished components for the Steelcase “Answer” line of office environments solutions.

Metcam is not only a supplier to Steelcase; Metcam is also a satisfied customer. Metcam recently renovated its Design Center and Materials Management Center with Steelcase furniture. “We love the clean lines and quality construction of the Steelcase products, not to mention their advanced ergonomics,” said Metcam President Bruce Hagenau.



“We’re excited to be working with a customer that is as committed to quality and sustainable practices as we are at Metcam,” Hagenau said. “This represents a tremendous growth opportunity for Metcam in a new market segment. We believe our customer diversity is one of the keys to strong financial growth and management in this uncertain economy.”

“Metcam’s lean manufacturing principles, coupled with quality welding and paint processes, were top determining factors in certifying the company to be a finished goods supplier for Steelcase,” explained Dave Roerig, Finished Goods Supply Chain Leader for Steelcase. “We’re looking forward to working with Metcam because their principles are aligned with those of Steelcase to meet and exceed quality standards and improve efficiencies and effectiveness, all while managing resources well for the good of our customers, our employees and the environment.”

**About Steelcase Inc.**

Steelcase Inc. helps create great experiences—wherever work happens. Its brands offer a comprehensive portfolio of workplace furnishings, products and services, inspired by 100 years of insight gained serving the world's leading organizations. Steelcase is globally accessible through a network of channels, including over 650 dealers. The company designs for social, economic and environmental sustainability. Steelcase is a global, publicly traded company leading the industry with fiscal 2011 revenue of approximately \$2.4 billion. For information, visit [www.steelcase.com](http://www.steelcase.com).

**About Metcam**

Metcam is a fabricator of precision sheet metal components and assemblies for original equipment manufacturers (OEMs) representing a wide variety of industries including telecommunications, electronics and HVAC. Metcam’s advanced metalworking capabilities include laser cutting, punching, forming, hardware insertion, welding (including robotics), powder painting, silkscreen and assembly. Metcam also assists clients with product design and manufacturability to reduce their total cost of production. Metcam’s award-winning service, combined with an aggressive focus on quality, environmental management and lean manufacturing, simplifies the outsourcing decision for firms worldwide. For more information, visit [www.metcam.com](http://www.metcam.com).

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