



Advanced Metalworking

Metcam Extends Its Services to Prototype Fabrication for R&D; Helps U.S. Manufacturer Develop an Alternative Energy Product

March 5, 2015 (Alpharetta, GA)—[Metcam](#), a fabricator of sheet metal components and assemblies for OEMs, today announced it is now offering research and development (R&D) services, including test unit (prototype) fabrication, for major manufacturers. Metcam is currently working with a U.S. based, multinational conglomerate to produce prototype fuel cells, one of the most exciting alternative energy developments of the modern era.

“In spring 2014, we began working with a globally recognized manufacturer on the research and development for a new alternative energy product,” said Metcam Vice President Jerry Ward. “We committed early on to advise on best practices and a logical path to production, as well as to devise a method and a plan to meet the anticipated weekly demand for test units.”

Initially, Metcam was producing a few units a week, but as the product evaluation progressed, Metcam increased production to 100 units a week. As design changes are made, Metcam’s expert fabrication team integrates the changes into the production process on the fly.

The project, which began last year, has now accelerated to orders of up to 1,000 prototype units at a time. The company plans to continue using Metcam’s services throughout the remainder of the R&D phase of the project, which is anticipated to run through 2016, at least.

“We are gratified that such highly respected, quality-conscious organizations trust us to manage this process for them, including integrating their design changes into these units,” said Ward. “It is a testimony to the quality and reliability of our production processes—as well as our dedication to strong, well-managed communications—that we are able to perform these services so capably.”

About Metcam

Metcam is a fabricator of precision sheet metal components and assemblies for original equipment manufacturers (OEMs) representing a wide variety of industries including telecommunications, electronics and HVAC. Metcam's advanced metalworking capabilities include laser cutting, punching, forming, hardware insertion, welding (including robotics), powder painting, silkscreen and parts assembly. Metcam also assists clients with product design and manufacturability to reduce their total cost of production. Metcam's award-winning service, combined with an aggressive focus on quality, environmental management and lean manufacturing, simplifies the outsourcing decision for firms worldwide.

For more information, visit www.metcam.com.

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